

## FORKLIFT MATRIX

✓ Achieved	Credit Criteria	Requirements
0	Asset type	Light commercial forklifts (under 8 tonnes)
0	Supplier	Forklift dealer or recognised supplier
0	Maximum Amount Financed	\$150,000.00 (Net of Deposit)
0	Maximum exposure under PFL	<ul> <li>Customer is new or up to 1 year with PFL - \$150,000.00</li> <li>Existing PFL client &gt;1 year can have matrix exposure up to \$250,000.00</li> </ul>
0	Age of vehicle or other asset type	New and used up to 3 years old \$150,000.00 / up to 5 years old \$100,000.00
0	Business continuity	Minimum 3 years trading history (evidenced by Companies Office registration and or GST returns)
0	Credit reports	Nil Adverse on either Borrower or Guarantor/s
	Guarantee/s	Guarantee of all directors required
0	Property Ownership	The Borrower, Guarantor, spouse/partner, or related company or Trust must evidence property ownership, confirmed by rates notice. NB: The Borrower or Guarantor must be a Director, material shareholder or material Beneficiary of the related Company or Trust.
0	Transaction structure	Standard PFL deal structuring to apply
0	Exclusions	<ul> <li>Commercial lending only (no consumer)</li> <li>No sale and leaseback transactions</li> <li>No negative equity to be financed</li> </ul>
©Partners Finan	ce & Lease 2021	<ul> <li>No private sales</li> </ul>